



951 SOUTH PINE STREET  
SPARTANBURG, SOUTH CAROLINA 29302

TOLL FREE 1-877-843-2743 • TOLL FREE FAX: 1-877-843-2744  
BRIDGEWATERCANDLES.COM

## DEALER & CREDIT APPLICATION

So we may process your application as quickly as possible, please provide complete information. Reference replies often require 1-2 weeks. If Bridgewater does not encounter delays getting reference replies or required credit information, Dealers may receive credit approval within 1-2 weeks. If you need quicker delivery, we recommend prepayment of your first order with a business check or credit card.

Your trade name(s) \_\_\_\_\_ DBA \_\_\_\_\_

Owner \_\_\_\_\_ Contact \_\_\_\_\_

Billing Address \_\_\_\_\_ Shipping Address \_\_\_\_\_

\_\_\_\_\_

Date Founded \_\_\_\_\_ Accts. Payable Contact \_\_\_\_\_

Type of Business:  Corporation  Partnership Phone # \_\_\_\_\_

Proprietorship Fax # \_\_\_\_\_

\*Federal ID# \_\_\_\_\_ Email \_\_\_\_\_

\*Sellers Permit# (AKA resale certificate, tax exempt license, sales tax certificate) \_\_\_\_\_

\*Copy of Sellers Permit/Resale Certificate *required* when submitting application. Order will not ship until all completed documentation is received.

METHOD OF PAYMENT:  Net 30  Credit Card  Pre-paid

If approved as a dealer, I agree to adhere to the Dealer Policies as listed on the back of this application.

DEALER SIGNATURE (REQUIRED) TITLE DATE

REP SIGNATURE (REQUIRED) TITLE DATE

### COMPLETE THE SECTION BELOW ONLY IF APPLYING FOR CREDIT TERMS

Bank Name \_\_\_\_\_ Acct. # \_\_\_\_\_

Bank Phone \_\_\_\_\_ Bank Contact \_\_\_\_\_

Bank Address \_\_\_\_\_

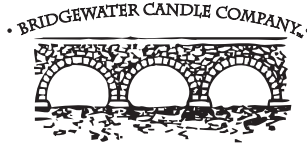
**Credit References:** (Please fill in all information or \_\_\_\_\_ see attached form with a complete credit information).

Vendor Name	Complete Address	Phone #	Account #
1.		( )	
2.		( )	
3.		( )	

If approved as a Dealer, I request an account on a 30-day basis; and in consideration of this account and the sale of merchandise to me, I agree personally and for the company to pay all invoices within 30 days of the invoice date, and also should it be necessary to assign the account balance to a licensed collection agency or attorney for legal action, all subsequent collection charges and legal fees shall be paid by applicant. I hereby authorize the listed references to furnish you information as to my company's financial status.

\_\_\_\_\_ SIGNATURE (REQUIRED) TITLE DATE

\*To comply with state and federal laws we must obtain certain information about your business before we can ship our products to you. We desire to ship your order in a timely fashion which requires that we have your federal Tax ID#, your Sellers Permit (also known as resale certificate, tax exempt license, or sales tax certificate) and a copy of the Seller's Permit (a good quality picture of this will be accepted.) Thank you for your cooperation.



## DEALER POLICIES

Bridgewater is dedicated to selling our candles through independent retailers who share our enthusiasm and commitment to excellence. We appreciate your interest in becoming an Authorized Dealer of Bridgewater Candles. Please complete all areas of this application for each intended resale location.

ALL APPLICATIONS ARE SUBJECT TO APPROVAL BY BRIDGEWATER CANDLE COMPANY IN ITS SOLE DISCRETION. Among the factors considered by Bridgewater are:

- (a) store location and type of trade
- (b) sales potential
- (c) applicant's commitment and enthusiasm
- (d) applicant's marketing strategy
- (e) existing Bridgewater presence in local markets
- (f) applicant's adherence with policies and procedures.

We choose Dealers interested in making a statement with their presentation of Bridgewater Candles. We recommend that Authorized Dealers offer a wide selection of Bridgewater fragrances and candle products. Successful Dealers present a depth and wide range of Bridgewater Candles, offering customers selection with a positive presentation. Bridgewater Dealers should maintain an excellent presence and presentation of Bridgewater products throughout the year. Although sales vary with location, presentation and numerous market factors, Bridgewater believes that through proper presentation Dealers should be able to maximize sales of Bridgewater products.

***Authorization is for a specific owner at a specific location.*** If you have multiple retail locations, each resale location wishing to carry Bridgewater Candles must submit an application. If you are a Dealer and you move to a new location, you must submit an application for the new location. If a Dealer retail location comes under new ownership, the new owner must apply to remain a Bridgewater Authorized Dealer. Dealerships are not transferable. To maintain active Dealer status, Bridgewater Dealers must place at least one order during each rolling 6 month time period. If 6 months elapse without at least one order, you must reapply for Dealer status and meet minimum opening order requirements. Dealers are to maintain a staff that is knowledgeable about Bridgewater products. Enthusiasm and commitment are important qualities in Bridgewater Dealers. It is understood by the parties that neither Bridgewater nor the Authorized Bridgewater Dealer acquires any equity or ownership by entering into this Agreement. The Authorized Dealer is not required or allowed to pay any fees or required to make any investment to become an Authorized Dealer. The legal status is one of privilege, not right. This is not a franchise or a regulated business opportunity. All Dealer accounts are subject to termination by Bridgewater for any reason or no reason. (Grounds for termination include but are not limited to Dealers reselling to unauthorized dealers for resale or selling Bridgewater out of locations that have not been pre-approved.) Bridgewater's prices and policies are subject to change without notice. All orders are subject to approval by Bridgewater.